

World Conformation Horse Association

Profit & Loss Prev Year Comparison

January through May 2024

	<u>Jan - May 24</u>	<u>Jan - May 23</u>	<u>\$ Change</u>	<u>% Change</u>
Income				
Income				
Banquet				
Sponsorships	0.00	2,000.00	-2,000.00	-100.0%
Total Banquet	<u>0.00</u>	<u>2,000.00</u>	<u>-2,000.00</u>	<u>-100.0%</u>
Credit Card Processing	7,294.87	4,919.50	2,375.37	48.29%
Futurities				
Entry Fees	88,209.00	43,400.00	44,809.00	103.25%
Fundraising	23,325.00	0.00	23,325.00	100.0%
Hotel Rebates	0.00	2,070.00	-2,070.00	-100.0%
Office Fee	1,650.00	3,980.00	-2,330.00	-58.54%
RV Reservations	7,620.00	0.00	7,620.00	100.0%
Sponsorships	144,548.14	88,500.00	56,048.14	63.33%
Stallion Nominations	155,125.00	153,000.00	2,125.00	1.39%
Stall Fees	45,825.00	0.00	45,825.00	100.0%
Vendor Fees	1,700.00	350.00	1,350.00	385.71%
Nominations	186,575.00	61,750.00	124,825.00	202.15%
Yearling Nomination	0.00	39,100.00	-39,100.00	-100.0%
2 Year Old Nomination	0.00	9,400.00	-9,400.00	-100.0%
3 Year Old & Over Nomination	0.00	5,950.00	-5,950.00	-100.0%
Performance Only Nomination	0.00	1,300.00	-1,300.00	-100.0%
Total Futurities	<u>654,577.14</u>	<u>408,800.00</u>	<u>245,777.14</u>	<u>60.12%</u>
Judge's Seminar	539.42	500.00	39.42	7.88%
Membership Dues	17,955.10	21,505.00	-3,549.90	-16.51%
Merchandise Sales	0.00	441.97	-441.97	-100.0%
WCHA Foundation				
Sponsorships / Donations	10,256.95	0.00	10,256.95	100.0%
Total WCHA Foundation	<u>10,256.95</u>	<u>0.00</u>	<u>10,256.95</u>	<u>100.0%</u>
Total Income	<u>690,623.48</u>	<u>438,166.47</u>	<u>252,457.01</u>	<u>57.62%</u>
Total Income	<u>690,623.48</u>	<u>438,166.47</u>	<u>252,457.01</u>	<u>57.62%</u>
Gross Profit	690,623.48	438,166.47	252,457.01	57.62%
Expense				
Expense				
Accounting	358.78	0.00	358.78	100.0%
Bank & Credit Card Fees	7,682.39	4,395.01	3,287.38	74.8%
Business Registration Fees	916.40	1,104.01	-187.61	-16.99%
Contract Services	29,833.35	47,250.00	-17,416.65	-36.86%
Foundation				
Community Outreach	3,391.24	0.00	3,391.24	100.0%
Total Foundation	<u>3,391.24</u>	<u>0.00</u>	<u>3,391.24</u>	<u>100.0%</u>
Futurities				
Awards	42,322.70	1,320.63	41,002.07	3,104.74%
Contract Services	42,529.24	7,500.00	35,029.24	467.06%
Exhibitors Party	289.38	0.00	289.38	100.0%
Facility Rental	37,993.06	0.00	37,993.06	100.0%
Disbursements	131,600.00	0.00	131,600.00	100.0%
Judges	20,833.01	0.00	20,833.01	100.0%
Marketing & Business Dev.	1,446.96	0.00	1,446.96	100.0%
Show Approval / Office / Progra	12,611.30	805.97	11,805.33	1,464.74%
Total Futurities	<u>289,625.65</u>	<u>9,626.60</u>	<u>279,999.05</u>	<u>2,908.6%</u>
Judge's Seminar	128.00	792.29	-664.29	-83.84%
Marketing & Business Dev.	26,778.14	1,886.41	24,891.73	1,319.53%
Office Supplies	553.47	0.00	553.47	100.0%
Shipping / Postage	162.08	0.00	162.08	100.0%
Sponsorships / Donations	0.00	4,606.47	-4,606.47	-100.0%
Total Expense	<u>359,429.50</u>	<u>69,660.79</u>	<u>289,768.71</u>	<u>415.97%</u>
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Net Income	<u><u>331,193.98</u></u>	<u><u>368,505.68</u></u>	<u><u>-37,311.70</u></u>	<u><u>-10.13%</u></u>